











CMBA BENEFITS AND SERVICES

For Members Only

One Membership → Three Associations – LOCAL – STATE - NATIONAL



 <p>Builders' Contracts - FREE sample contracts drafted by residential construction attorneys. Value over \$10,000.</p> <p>Code Guides – Detailed code guides, written by experts.</p>	 <p>Builders Licensing Education - Builders/remodelers/roofers licensing continued education, over 14 hours free each year. Valuable classes, engaging instructors and free meal.</p>
 <p>Affordable Insurance - The Builders Group (TBG), the largest writer of construction related workers' compensation insurance in Minnesota.</p>	 <p>Legal Fund – BAM has a legal fund to fight member's battles that affect the whole state.</p>
 <p>Lobby Efforts - Lobbyist working at the state, national and local levels. A unified voice for the industry is a strong voice.</p>	 <p>CMBA Committees - Become involved and grow business relationships, plan CMBA events/over 10 committees and councils to choose from.</p>
 <p>Center in March.</p> <p>Home and Lifestyle Show – Almost 150 exhibitors with thousands of customers participate in the show at the St. Cloud River's Edge Convention</p>	 <p>Tour of HomesSM - Builders showcase their homes at the largest open house event in Central Minnesota in Spring and Fall. Associates display their services and advertise in the Tour of Homes magazine, CMBAtour.com and Parade Smart APP.</p>
 <p>Community Services - CMBA is committed to serving its community: Anna Marie's Alliance Pet Safe House; Tools for Schools - High School Grants; Contributions to Habitat for Humanity; Donations to the MN food shelves; Lake George revitalization; Working with area parks departments; Home Builders Care Program.</p>	 <p>Remodelers Council - This organization of remodelers and industry specialists are dedicated to promoting professionalism, excellence and public awareness. Bi-monthly breakfast meetings and tours offer education, networking and sponsorship.</p>



Commercial Builders Council – Meet bi-monthly for breakfast and network with members’ active in or diversifying into non-residential and/or light commercial construction. Meetings held at the sponsors location of their choice.



The Skinny – On The Level - The CMBA digital magazine announcing upcoming events, association activities, and articles pertinent to the building industry, options for full page advertising.

Online Emails – Never miss relevant events, action alerts or opportunities.



Membership Events - Network with members at evening meetings on the 2nd Wednesday of the month from September through April Casino Night. Sponsor and receive recognition and opportunity to address the attendees.



Discounts – 22% Verizon Wireless service, \$500 rebate on GM pickups, fuel and more with the National Purchasing Partners and NAHB/Member Advantage go to www.nahb.or/ma for a list of all National discounts; vehicles, office supplies, shipping, vacation planning and more.

Summer fun at the Family Picnic in concert with Summertime by George; Golf Outing; Sporting Clay Shoot and in December at the elegant Holiday Christmas Party.

Product Rebates – One CMBA builder members rebate was over \$6,000 in 2018, an average builder rebate was \$1366.

Free Advertising - Over \$1500 worth of free advertising from CMBA members (newspaper & radio.)



CMBA Website - Consumers looking for a contractor/supplier/subcontractor can find CMBA members on the website www.cmbaonline.org, member websites are linked at no charge; plus an event calendar with online payment. Daily member referrals.



JOIN TODAY!!

Banner Advertising - Banner ads on cmbaonline.org and CMBAtour.com websites.

Go to cmbaonline.org for details.
For more information
[click on Become a Member.](#)



National Association of Home Builders
1201 15th Street NW
Washington, DC 20005
800-368-5242 • www.nahb.org

Building Homes • Enriching Communities • Changing Lives

The National Association of Home Builders represents the largest network of craftsmen, innovators and problem solvers dedicated to building and enriching communities.

VALUE OF MEMBERSHIP

The five pillars of NAHB membership form the foundation to build your future.

Advocacy Expertise Knowledge Networking Savings

NAHB members save thousands of dollars each year thanks to NAHB's advocacy efforts and other member benefits. While home building is a challenging industry, NAHB's resources, expertise, and educational opportunities can help you build a better product, build a better business, and create a more positive business environment.

ADVOCACY

NAHB fights for our members on Capitol Hill, in your state and in the communities where you live and do business.

EXPERTISE

In-depth economic analyses of the home building industry to help you gain insight into the issues and trends driving the industry.

KNOWLEDGE

NAHB's educational programs and professional designations provide opportunities to improve your skills and advance your career.

NETWORKING

Discover opportunities to build relationships with fellow professionals, future customers and suppliers.

SAVINGS

Members receive exclusive discounts and private offers on a wide range of products and services offered by many top companies.



BUILD WITH US

Builders Association of Minnesota
161 St Anthony Ave Suite 817
St Paul, MN 55103
800-651-646-7959 • www.bamn.org

BAM brings the statewide home building industry and association together. As your advocate, we push for common sense laws that will benefit our members and our industry. As your watchdog, we strive to protect our industry from harmful legislation, regulation and litigation.

THE TOP 10 MEMBERSHIP BENEFITS FROM BAM:

Number 10. Legislative Wins:

Every year the government tries to make changes to the way you do business. That's where we come in. BAM is at the State Capitol and has been for over 35 years. Together, we are 1,800 member businesses – which means our voice at the Capitol is strong – and we've successfully fought countless harmful bills over the years.

Number 9. Code Wins:

Every 3 - 6 years the government gives us a new building code and membership ensures a seat at the codes table. BAM fights for safe, durable, and affordable housing. We're fighting for you.

Number 8. Legal Protection and Legal Wins:

Court decisions impact your business, and just one decision can radically change your insurance rates or flip the home warranty around. BAM has a legal fund to fight member battles that affect the whole state. Members make decisions about which cases to take on, and we have a darn good track record.

Number 7. Discounts:

A cool part of a BAM membership is the discounts on stuff you use! Members have access to discounts on fuel at Holiday and office supplies at Office Depot as well as a 22% discount on your Verizon plan. In addition, BAM's rebate program gives, on average \$900 back per year. These awesome savings can more than pay for your annual membership.

Number 6. Quality, Affordable Work Comp Coverage:

The residential construction industry requires special insurance coverage. As a BAM member you have access to high quality, discounted coverage from The Builders Group.

Number 5. Contracts:

Don't waste your hard-earned money and precious time creating your company contracts. BAM has it taken care of! We have six quality contract templates available for download for members-only. Drafted by attorneys that specialize in residential construction and updated when the law changes, these contracts are available in Word and PDF so you can download and edit the contracts right on your computer. These contracts are worth over \$10,000. That'll pay for your membership for years to come!

Number 4. Code Guides:

When the government puts out a new code, you get the language, but they don't tell you HOW to build to it. BAM does. For members-only we put together detailed code guides – written by experts – so you know exactly how to build to the new code. This is one of our most popular resources downloaded the most by members. Make sure you're a member – the new codes arrived in 2015 and the next ones are right around the corner!

Number 3. Win the Information Wars:

In addition to discounts, having your back, fighting for you and providing tools and resources you need to do your job well...a BAM membership also means information! We make sure you're in the know! Giving you the details on what's happening in the industry, at the Capitol and right here at BAM. We're tweeting, blogging, posting on facebook, emailing, writing white papers and more.

Number 2. It's Easy to Start:

Membership means: Influence • Leadership Training • Political Education • Networking

And the NUMBER 1 BENEFIT of belonging to the BAM is UNITY:

Membership means being the voice of the statewide industry at the State Capitol, the regulatory agencies and in the courts. Band together with us to present a collective voice for a better industry, a better economy, and a better state.

WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Free Member Benefit of BAM
www.BAMrebates.com



If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2019 WAS:

\$1,472.55



Website: www.HBArebates.com | Phone: 866-849-8400
 Email: info@HBArebates.com | Facebook: [/MemberRebateProgram](https://www.facebook.com/MemberRebateProgram)

CMBA COMMITTEES

Opportunities for association involvement!

If you have any questions, www.cmbaonline.org or call Wanda at (320) 251-4382.

TOOLS FOR SCHOOLS FUND – This committee promotes the building industry as a career opportunity and fundraises for the cause.

Chair: Rachel Gruber, Dale Gruber Construction and Home Check Plus

GOLF OUTING – Provides an enjoyable golf outing for the CMBA members and their guests.

Chair: Jamie Kuklok, Corporate Connection, Inc.

GOVERNMENT AFFAIRS – Is charged with creating and maintaining a favorable building environment.

Chair: Will Huston, Design Tree Engineering and Surveying

HOME & LIFESTYLE SHOW – The committee coordinates all aspects of the show that provides a vehicle for the members of the association to market their products and services to the public in a professional setting.

Event Chair: Greg Hancock, Thermo Tech Premium Windows and Doors

MEMBERSHIP – Recruits new members into the association. Develop and implement membership drives and work in conjunction with the Spike Club to attract and retain members.

Chair: Bill Landwehr, Goodin Co.

SPORTING CLAYS – Provides a fun networking event for members and guests. Event generates funding for Tools for Schools.

Chair: Pete Cluever, Xcel Energy

SPECIAL EVENTS/PROGRAM – Is charged with organizing the membership meetings and special events such as the picnic and holiday party, and making them entertaining to increase attendance.

Coordinates speakers and sponsors for the monthly membership meetings and plans special events.

Chair: Herman Roerick, Central Landscape Supply

TOUR OF HOMES – Plans and promotes the Spring and Fall annual Tour of Homes. Provides a marketing vehicle for the builders to promote remodeling and new home sales and increasing their company's level of recognition.

Chair: David Werschay, Werschay Homes Inc.

APPLICATION FOR MEMBERSHIP



The following information will appear in our directory and in all our records exactly as given. Please give phone number(s), contact person, and addresses as you wish them to be published. All items must be completed, and dues submitted before application can be processed.

DATE: _____ STATE OR LOCAL LICENSE # _____

COMPANY NAME: _____

CONTACT PERSON: _____ TITLE: _____
(Person to be listed on roster & receive mailings)

BUSINESS ADDRESS: _____
(street) (city) (state) (ZIP)

MAILING ADDRESS: _____
(If different than above) (street) (city) (state) (ZIP)

PHONE: (____) _____ CELL: (____) _____ FAX (optional): (____) _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____
(street) (city) (state) (ZIP)

HOME PHONE: _____ SPOUSE'S NAME: _____

Name(s) of other owner(s) _____

Email address of other owner(s) to receive the CMBA online magazine. _____

Number of employees: _____ Number of years firm has been in business: _____
(include owner)

Products/Services provided: _____

2021 CMBA DUES STRUCTURE

Builders

	Discounted Yearly Rates	Monthly Rates
Gross sales under \$1 million	\$685	\$70
1 million to \$2.5 million	\$725	\$75
\$2.5 million to \$5 million	\$775	\$80
\$5 million or more	\$865	\$85

Associates

	Discounted Yearly Rates	Monthly Rates
(include owner)		
1 to 10 employees	\$685	\$70
11 to 18 employees	\$725	\$75
19 to 25 employees	\$775	\$80
26 or more employees	\$865	\$85

Dues Remitted: \$ _____

To pay by credit card see reverse side.

*For Monthly Payments, please contact the CMBA Office.

MEMBERSHIP CLASSIFICATION

BUILDER - Type of Business (A-K) _____
 Select up to 3 in order of importance.

- Builder Codes**
- A Single Family Builder - Speculative
 - B1 Single Family - General
 - B2 Single Family Builder - Custom
 - C Multifamily Builder - Condo/Coop
 - D Multifamily Builder/Owner - Rental Units
 - E Multifamily Contractor - General
 - F Remodeler - Residential
 - G Remodeler - Commercial
 - H Commercial Builder - Own Account
 - I Commercial General Contracting
 - J Land Developer
 - K Home & Building Manufacturer

Annual Dollar Volume of all Construction/Development

- (1) Under \$1 million
- (2) \$1 million to \$5 million
- (3) \$5 million to \$10 million
- (4) Over \$10 million

Annual Number of Residential Dwelling Units

- (1) 0 units
- (2) 1 to 10 units
- (3) 11 to 25 units
- (4) 26 to 100 units
- (5) 101 to 500 units
- (6) Over 500 units

ASSOCIATE - Type of Business (L-Z) _____
 Select up to 3 in order of importance.

Subcontractors and Specialty Trade Contractors

- L Accounting
- M1 Architecture
- M2 Engineering
- M3 Planner or Designer
- N Legal Services
- O Computer Products/Services
- P1 Commercial Banking/Thrift Inst.
- P2 Mortgage Banking
- Q Insurance or Title Company
- R Marketing, Advertising or Public Relations
- S Building Material Manufacturing
- T Property Management
- U Real Estate
- Y Utilities
- Z Other (specify) _____

Wholesale Dealers/Distrib.

- W1 Carpentry Work
- W2 Electrical Work
- W3 Masonry, Stone, Tile
- W4 Landscaping
- W5 Plumbing, Heating, A/C
- W6 Roofing, Siding, Sheet Metal
- W7 Painting & Paper Hang.
- W8 Floor Laying, etc.
- W9 Concrete Work
- WA Excavation Work
- WC Land Surveyor
- WD Security Systems
- WZ Other (specify) _____

Retail Dealers/Distributors

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other (specify) _____

(OVER)

Return this application with dues payment to CMBA:

1124 West St. Germain Street, St. Cloud, MN 56301
 Telephone: 320-251-4382 • www.cmbaonline.org • info@cmbaonline.org

Are there any unsatisfied judgments against you and/or your firm? Yes _____ No _____

If company has used another name(s) in the past five years, list name(s): _____

REFERENCES: (Please provide three, email preferred or phone to contact information)

Trade: 1) _____ Email/Phone _____
2) _____ Email/Phone _____
3) _____ Email/Phone _____

Name of CMBA member who encouraged you to join this association. (List of members at cmbaonline.org): _____

This person, company will receive the Spike Credit.

I understand that by providing my fax number(s) on the membership application and signing this form, on behalf of my company/organization, I consent to receive faxes sent by or on behalf of the National Association of Home Builders and the affiliated Builders Association of Minnesota and Central Minnesota Builders Association of which I am also a member. I further represent that I am authorized to give this consent on behalf of my company/organization. I agree to abide by the constitution and by-laws of the Central Minnesota Builders Association to which my membership application is being directed, of the National Association of Home Builders and of the Builders Association of Minnesota, with which it is affiliated. I also agree to adhere to the Code of Professional Conduct set forth by the Association and I authorize the release of information from the references provided:

Signature Title Date

Ballots will be sent via email unless you prefer US Mail US mail only.

Associate Applicants: Membership criteria states that members must have a primary interest in the building industry. State how your company serves the building industry: _____

To pay by credit card: Visa | MC | Discover | AmEx

Name on card (please print): _____

Expiration Date: ____/____/____ Card Number: _____

Security Code: _____ Card Invoice Address: _____

Email address for receipt: _____

Membership Application

Having formed a favorable impression of the Central Minnesota Builders Association (CMBA) and recognized the need for an organization of this kind, I hereby present my company as a candidate for membership. If accepted, I will observe all by-laws governing the Association and agree to the CMBA Code of Professional Conduct. Each applicant, upon acceptance as a CMBA member also attains membership in the National Association of Home Builders (NAHB) and the Builders Association of Minnesota (BAM).

Dues

Your dues payment includes your one hundred ninety-eight-dollar (\$198) membership fee to NAHB, Washington, D.C., and entitles you to the substantial benefits which NAHB provides, including its monthly *Builder* publication which is free to builders and architects and at a reduced rate of \$10 to associates. Your dues also include your two hundred twenty-five-dollar (\$225) membership fee to BAM, St. Paul, MN.

NOTE: Contributions to the Central Minnesota Builders Association are not tax deductible as charitable contributions for income tax purposes.

In compliance with the Omnibus Budget Reconciliation Act of 1993, \$93.87 (\$37.62 of NAHB and \$56.25 of BAM) of your 2021 dues are not deductible as an ordinary and necessary business expense.

Membership Privileges

I understand that only members in good standing are allowed the privilege to display the CMBA membership certificate and the CMBA logo. Suspension or termination of membership as a result of failure to maintain the requirements and standards of membership, falsifying information on application, loss of license status, or non-payment of dues may result in a termination of membership benefits.

CODE OF PROFESSIONAL CONDUCT

Each member shall use best efforts in the conduct of its business activities to:

Conduct business affairs with professionalism and skill to provide the best housing value possible through the use of quality materials, construction practices backed by integrity and service, to provide housing of high standards of safety, sanitation and livability.

Comply with all other applicable laws governing licensing, warranty, and building codes.

Conduct all transactions, agreements and dealings with customers, employees, subcontractors, suppliers, and regulatory officials free from fraud or deception and comply with requirements of the Minnesota Unfair Trade Practices Act.

Abide by the bylaws, rules, and procedures of the Association.

Membership in the Association should not be used by members to avoid problems in their business. Therefore, to protect the reputation of the Association, members shall not use membership on a committee or board to advance personal position or attempt to influence action of others.

Maintain insurance as may be required by law, including but not limited to general liability and workers compensation insurance, at a level that is adequate and customary for the business in which the member is engaged.

Enforcement of this provision is initiated by the filing of a written complaint with the Association's Ethics Committee (or other named committee or third-party dispute resolution firm that may be contacted by the Association) concerning a dispute involving the member's business or an alleged violation of the Code.

This Code applies to all corporations, partnerships, and other business entities in which the member or a principle of the member has a majority interest.