

Money Back Guarantee

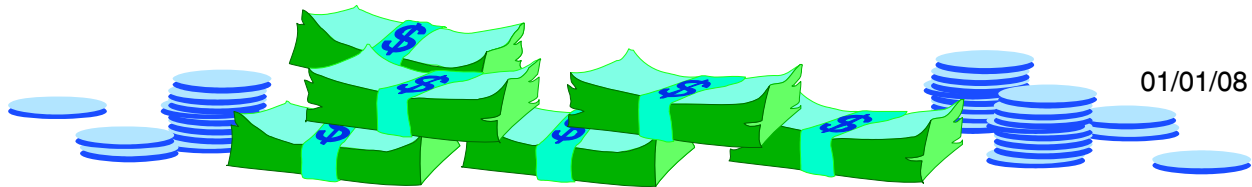
Membership satisfaction
your first year as a member
OR your money back!

To be eligible you must:

1. Attend at least three General Membership Meetings.
(holiday party and summer picnic do not apply).
2. Join and be active on at least one committee.

Eligibility ends after the first year of membership.

Money back applies only to the amount retained by CMBA, excluding the dues to NAHB and BAM.









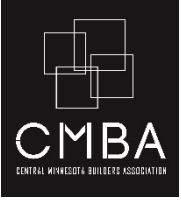



CMBA BENEFITS AND SERVICES

For Members Only

One Membership → Three Associations – LOCAL – STATE - NATIONAL



 <p>Builders' Contracts - FREE sample contracts drafted by residential construction attorneys. Value over \$10,000.</p> <p>Code Guides – Detailed code guides, written by experts.</p>	 <p>Builders Licensing Education - Builders/remodelers/roofers licensing continued education, over 14 hours free each year. Valuable classes, engaging instructors and free meal.</p>
 <p>Affordable Insurance - The Builders Group (TBG), the largest writer of construction related workers' compensation insurance in Minnesota.</p>	 <p>Legal Fund – BAM has a legal fund to fight member's battles that affect the whole state.</p>
 <p>Lobby Efforts - Lobbyist working at the state, national and local levels. A unified voice for the industry is a strong voice.</p>	 <p>CMBA Committees - Become involved and grow business relationships, plan CMBA events/over 10 committees and councils to choose from.</p>
 <p>Home and Lifestyle Show – Almost 200 exhibitors with thousands of customers participate in the show at the St. Cloud River's Edge Convention Center in March.</p>	 <p>Tour of HomesSM - Builders showcase their homes at the largest open house event in Central Minnesota in Spring and Fall. Associates display their and advertise in the Tour of Homes magazine, CMBAtour.com and Parade Craze APP.</p>
 <p>Mailing Labels - Receive mailing labels with all CMBA members' names and addresses for just \$100 electronic version \$250. The first set of labels is free to new members upon request.</p> <p>Professional Logo - Promote industry professionalism by using CMBA, BAM and NAHB logos.</p>	 <p>Remodelers Council - This organization of remodelers and industry specialists are dedicated to promoting professionalism, excellence and public awareness. Bi-monthly breakfast meetings and tours offer education, networking and sponsorship.</p>



Commercial Builders Council – Meet bi-monthly for breakfast and network with members’ active in or diversifying into non-residential and/or light commercial construction. Meetings held at the sponsors location of their choice.



The Skinny – On The Level - The CMBA digital magazine announcing upcoming events, association activities, and articles pertinent to the building industry, options for full page advertising.

Online Emails – Never miss relevant events, action alerts or opportunities.



Membership Events - Network with members at evening meetings on the 2nd Wednesday of the month from September through April Casino Night. Sponsor and receive recognition and opportunity to address the attendees.



Discounts – 22% Verizon Wireless service, \$500 rebate on GM pickups, fuel and more with the National Purchasing Partners and NAHB/Member Advantage go to www.nahb.or/ma for a list of all National discounts; vehicles, office supplies, shipping, vacation planning and more.

Summer fun at the Family Picnic in concert with Summertime by George; Golf Outing; Sporting Clay Shoot and in December at the elegant Holiday Christmas Party.

Product Rebates – One CMBA builder members rebate was over \$6,000 in 2018, an average builder rebate was \$1366.

Free Advertising - Over \$1500 worth of free advertising from CMBA members (newspaper & radio.)



CMBA Website - Consumers looking for a contractor/supplier/subcontractor can find CMBA members on the website www.cmbaonline.org, member websites are linked at no charge; plus an event calendar with online payment. Daily member referrals.



Community Services - CMBA is committed to serving its community: Anna Marie’s Alliance Pet Safe House; Tools for Schools - High School

Grants; Contributions to Habitat for Humanity; Donations to the MN food shelves; Lake George revitalization; Working with area parks departments; Home Builders Care Program. CMBA provided \$51,527 to schools in 2018.

Banner Advertising - Banner ads on cmbaonline.org and CMBAtour.com websites.

Money Back Guarantee!

We guarantee membership satisfaction, your first year, or your money back.



Go to cmbaonline.org for details. For more information [click on Become a Member.](#)

FREE ADVERTISING

CMBA MEMBERSHIP PAYS

Each of these local media outlets gives members' free advertising. Total value = triple the cost of dues. **Must use within the first 3 months of membership.**

NEWSPAPER:

St. Cloud Times

- Free client need analysis
- Free ad space

For more details call 320.255.8794

RADIO:

Leighton Broadcasting

- Client marketing study
- 21 free ads on Lite99; KCLD or KNSI AM

For more details call 320.203.4833

TownSquare Media of St. Cloud

- Your choice of 36, 20 or 18 free ad packages
- Free marketing strategy, client needs analysis
- Take advantage of our "Matching ad offer" within 90 Days of joining CMBA.

For more details P: 320.257.7209 | C: 320.761.8107

WORKING FOR YOU

Since 1971

ISSUES THAT AFFECT BUILDERS ALSO AFFECT ALL SUBS AND SUPPLIERS...FROM MASONRY TO BANKING.

Without the cooperative effort of CMBA, builders would be required to...

- ◆ Award attorney fees to homeowner only, in home warranty disputes
- ◆ Work with all levels; city, county and state to oppose higher fees
- ◆ Provide employee health care coverage if you have 5 or more employees (successfully changed from 5 to 50)

We are watching...

- ◆ Preserving the Mortgage Interest Deduction on your tax return

Together, we recently...

- ◆ Worked with area cities to issue building permits in a timely manner
- ◆ Provided refresher courses for EPA lead certification
- ◆ Offered free continuing education for builders
- ◆ Offered free legal advice at lunch and learn seminars
- ◆ Provided website registration for events.
- ◆ Created code guides explaining new energy & building codes
- ◆ Built a pet shelter for Anna Marie through CMBA member involvement
- ◆ Helped repeal State Business to Business taxes
- ◆ Hosted 'Meet the Candidates Social' for members to meet area candidates for elected office
- ◆ Defeated sprinkler mandate in new residential construction over 4,500 sf.

VALUE PROVIDED BY NAHB IN 2019

Estimates Produced by the NAHB Economics and Housing Policy Group February 2019

Total Estimated Value in 2019 \$7.0 Billion, or \$5,500 per Housing Start. An analysis of additional revenue and cost savings that NAHB members will realize in 2019 on a per housing start basis due to NAHB's advocacy efforts in 2018 and other select benefits.

- 1. Favorable IRS Ruling Preserves Remodeling Expenditures**
Estimated value: \$102.6 million in residential remodeling preserved in 2019. Approximately \$100 per housing start.
- 2. Fish and Wildlife Service Withdraws Onerous Compensatory Mitigation Policy**
Estimated value: \$123 million in savings for the residential construction industry in 2019 total. Approximately \$100 per housing start.
- 3. Lower Cost Options Preserved in 2015 I-Codes**
Estimated Value: \$2.06 billion in cost savings for home builders in 2019 total. Approximately \$1,600 per housing start
- 4. Continued Availability of Federal Flood Insurance for New Construction**
Estimated value: \$2.63 billion in residential investment preserved in 2019 total. Approximately \$2,100 per housing start.
- 5. Grandfathering of Flood Insurance Rates**
Estimated value: \$147 million in additional new construction and remodeling in 2019 total.
Approximately \$100 per housing start.
- 6. Lower AFCI (arc fault circuit interrupter) Requirements**
Estimated value: \$251 million in cost savings for builders in 2019 total. Approximately \$200 per housing start.
- 7. Change to IRS Proposed Rules Regarding Like-Kind Exchange Property**
Estimated value: \$397.1 million in annual tax savings in 2019 total. Approximately \$300 per housing start.
- 8. NAHB Designations Boost Members' Business**
Estimated value: \$324 million in additional business in 2019 total. Approximately \$300 per housing start.
- 9. Council Members Earn More Revenue**
Estimated value: \$857 million in revenue in 2019 total. Approximately \$700 per housing start.
- 10. Increased Profits for NAHB 20 Club Members**
Estimated value: \$96 million in profit in 2019 total. Approximately 100 per housing start.

National Purchasing Partners

Contact information:

Phone: 800.810.3909

customerservice@mynpp.com

mynpp.com/myNPP/

Member Buying Power

NAHB.ORG/ma

Samantha Powell

800-368-5242 +8430

spowell@nahb.org

GM | Chrysler, Dodge, Fiat, Jeep and RAM | Travel Discount

CMBA COMMITTEES

Opportunities for association involvement!

If you have any questions, www.cmbaonline.org or call Bonnie at (320) 251-4382.

TOOLS FOR SCHOOLS FUND – This committee promotes the building industry as a career opportunity and fundraises for the cause.

Chair: Jenifer Odette, Brandl Motors

GOLF OUTING – Provides an enjoyable golf outing for the CMBA members and their guests.

Chair: Jamie Kuklok, Corporate Connection, Inc.

GOVERNMENT AFFAIRS – Is charged with creating and maintaining a favorable building environment.

Chair: Will Huston, Westwood Professional Services, Inc.

HOMESHOW – The committee coordinates all aspects of the show that provides a vehicle for the members of the association to market their products and services to the public in a professional setting.

Event Chair: Tony Steinemann, ADS Designs

MEMBERSHIP – Recruits new members into the association. Develop and implement membership drives and work in conjunction with the Spike Club to attract and retain members.

Chair: Peggy Donabauer, Central Minnesota Credit Union

SPORTING CLAYS – Provides a fun networking event for members and guests. Event generates funding for Tools for Schools.

Chair: Alex Mastellar, Rinke Noonan

SPECIAL EVENTS/PROGRAM – Is charged with organizing the membership meetings and special events such as the picnic and holiday party, and making them entertaining to increase attendance. Coordinates speakers and sponsors for the monthly membership meetings and plans special events.

Chair: Alexa Sandbakken, Heartland Security Services, LLC

TOUR OF HOMES – Plans and promotes the Spring and Fall annual Tour of Homes. Provides a marketing vehicle for the builders to promote remodeling and new home sales and increasing their company's level of recognition.

Chair: David Werschay, Werschay Homes Inc.

BUILDERS ASSOCIATION OF MINNESOTA



Membership delivers value for your business and bottom line, and it's a 3-for-1 deal giving your company 3 times the benefits. Read on to hear about the awesomeness that is membership! Top 10 Reasons To Be a Builders Association Member

Number 10. Legislative Wins

Every year the government tries to make changes to the way you do business. BAM is at the State Capitol and has been for over 35 years. Together we are 2,800 member businesses - which means our voice at the Capitol is strong - and we've successfully fought countless harmful bills over the years.

Number 9. Code Wins

BAM fights for safe, durable, and affordable housing, and membership ensures a seat at the codes table

Number 8. Legal Protection and Legal Wins

Court decisions impact your business, and just one can radically change your insurance rates or flip the home warranty around. BAM has a legal fund to fight member battles that affect the whole state. Members make decisions about which cases to take on, and we have a darn good track record.

Number 7. Discounts

Members have access to discounts on fuel at Holiday and office supplies at Office Depot as well as a 22% discount on your Verizon plan. BAM's rebate program gives on average \$1366 back per year.

Number 6. Quality, Affordable Insurance

As a BAM member you have access to high quality, discounted coverage from The Builders Group for workers' comp and from Corporate Four for general liability.

Number 5. Contracts

Don't waste your hard earned money and precious time creating your company contracts. We have six quality contract templates available for download for members-only. Drafted by attorneys that specialize in residential construction and updated when the law changes, these contracts are available in Word and PDF so you can download and edit the contracts right on your computer. These contracts are worth over \$10,000. That'll pay for your membership for years to come!

Number 4. Code Guides

When the government puts out a new code, you get the language but they don't tell you HOW to build to it. BAM does. For members-only we put together detailed code guides - written by experts - so you know exactly how to build to the new code. This is one of our most popular resources downloaded the most by members.

Number 3. Win the Information Wars

In addition to discounts, having your back, fighting for you and providing tools and resources you need to do your job well. We make sure you're in the know! Giving you the deets on what's happening in the industry, at the Capitol and right here at BAM. We're tweeting, blogging, posting on facebook, emailing, writing white papers and more.

Number 2. It's Easy to Start

Membership means:

Influence. Make decisions about real issues that affect your business, including laws and codes that govern the industry.

Leadership Training. The Executive Committee, other Committees and the BAM Board all provide leadership training. Making decisions for 2,000 member businesses takes leadership.

Political Education. At the Capitol it's all about politics, and this is not a drill - it's the real deal. It's messy, it's awesome and one of the coolest parts of being an American. What can you do for your country (and industry)?

Networking. Each year BAM holds events drawing statewide attendance, giving you the chance to meet new people, learn new things and grow your business.

NUMBER 1 REASON to join is UNITY

Membership means being the voice of the statewide industry at the State Capitol, the regulatory agencies and in the courts. Band together with us to present a collective voice for a better industry, a better economy and a better state.

APPLICATION FOR MEMBERSHIP



The following information will appear in our directory and in all our records exactly as given. Please give phone number(s), contact person, and addresses as you wish them to be published. All items must be completed and dues submitted before application can be processed.

DATE: _____ STATE OR LOCAL LICENSE # _____

COMPANY NAME: _____

CONTACT PERSON: _____ TITLE: _____
(Person to be listed on roster & receive mailings)

BUSINESS ADDRESS: _____
(street) (city) (state) (ZIP)

MAILING ADDRESS: _____
(If different than above) (street) (city) (state) (ZIP)

PHONE: (____) _____ CELL: (____) _____ FAX (optional): (____) _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____
(street) (city) (state) (ZIP)

HOME PHONE: _____ SPOUSE'S NAME: _____

Name(s) of other owner(s) _____

Should other owner(s) also receive the CMBA magazine? _____

Number of employees: _____ Number of years firm has been in business: _____
(include owner)

Products/Services provided: _____

2019 CMBA DUES STRUCTURE

Builders

Gross sales under \$1 million	\$685
\$1 million to \$2.5 million	\$725
\$2.5 million to \$5 million	\$775
\$5 million or more	\$865

Associates

<small>(include owner)</small>	
1 to 10 employees	\$685
11 to 18 employees	\$725
19 to 25 employees	\$775
26 or more employees	\$865

Dues Remitted: \$ _____

To pay by credit card see reverse side.

MEMBERSHIP CLASSIFICATION

BUILDER - Type of Business (A-K) _____

Select up to 3 in order of importance.

Builder Codes

- A Single Family Builder - Speculative
- B1 Single Family - General
- B2 Single Family Builder - Custom
- C Multifamily Builder - Condo/Coop
- D Multifamily Builder/Owner - Rental Units
- E Multifamily Contractor - General
- F Remodeler - Residential
- G Remodeler - Commercial
- H Commercial Builder - Own Account
- I Commercial General Contracting
- J Land Developer
- K Home & Building Manufacturer

Annual Dollar Volume of all Construction/Development

- (1) Under \$1 million
- (2) \$1 million to \$5 million
- (3) \$5 million to \$10 million
- (4) Over \$10 million

Annual Number of Residential Dwelling Units

- (1) 0 units
- (2) 1 to 10 units
- (3) 11 to 25 units
- (4) 26 to 100 units
- (5) 101 to 500 units
- (6) Over 500 units

ASSOCIATE - Type of Business (L-Z) _____

Select up to 3 in order of importance.

Subcontractors and Specialty Trade Contractors

- L Accounting
- M1 Architecture
- M2 Engineering
- M3 Planner or Designer
- N Legal Services
- O Computer Products/Services
- P1 Commercial Banking/Thrift Inst.
- P2 Mortgage Banking
- Q Insurance or Title Company
- R Marketing, Advertising or Public Relations
- S Building Material Manufacturing
- T Property Management
- U Real Estate
- Y Utilities
- Z Other (specify) _____
- W1 Carpentry Work
- W2 Electrical Work
- W3 Masonry, Stone, Tile
- W4 Landscaping
- W5 Plumbing, Heating, A/C
- W6 Roofing, Siding, Sheet Metal
- W7 Painting & Paper Hang.
- W8 Floor Laying, etc.
- W9 Concrete Work
- WA Excavation Work
- WC Land Surveyor
- WD Security Systems
- WZ Other (specify) _____

Retail Dealers/Distributors

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other (specify) _____

Wholesale Dealers/Distrib.

- X1 Appliances
- X2 Building Mat./Lumber
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 Other (specify) _____

(OVER)

Return this application with dues payment to CMBA:

1124 West St. Germain Street, St. Cloud, MN 56301
 Telephone: 320-251-4382 • fax: 320-251-3754 • www.cmbaonline.org • info@cmbaonline.org

Are there any unsatisfied judgments against you and/or your firm? Yes _____ No _____

If company has used another name(s) in the past five years, list name(s): _____

REFERENCES: (Please provide three, email preferred or phone to contact information)

Trade: 1) _____ Email/Phone _____

2) _____ Email/Phone _____

3) _____ Email/Phone _____

Name of CMBA member who encouraged you to join this association. (List of members at cmbaonline.org): _____

_____ This person, company will receive the Spike Credit.

I understand that by providing my fax number(s) on the membership application and signing this form, on behalf of my company/organization, I consent to receive faxes sent by or on behalf of the National Association of Home Builders and the affiliated Builders Association of Minnesota and Central Minnesota Builders Association of which I am also a member. I further represent that I am authorized to give this consent on behalf of my company/organization. I agree to abide by the constitution and by-laws of the Central Minnesota Builders Association to which my membership application is being directed, of the National Association of Home Builders and of the Builders Association of Minnesota, with which it is affiliated. I also agree to adhere to the Code of Professional Conduct set forth by the Association and I authorize the release of information from the references provided:

Signature

Title

Date

I agree to receive the annual ballot of CMBA Board of Directors election via email ___yes ___no I wish to receive via US postal service.

Associate Applicants: Membership criteria states that members must have a primary interest in the building industry. State how your company serves the building industry: _____

To pay by credit card: Visa | MC | Discover | AmEx

Name on card (please print): _____

Expiration Date: ____/____/____ Card Number: _____

Security Code: _____ Card Invoice Address: _____

Email address for receipt: _____

Membership Application

Having formed a favorable impression of the Central Minnesota Builders Association (CMBA), and recognized the need for an organization of this kind, I hereby present my company as a candidate for membership. If accepted, I will observe all by-laws governing the Association and agree to the CMBA Code of Professional Conduct. Each applicant, upon acceptance as a CMBA member also attains membership in the National Association of Home Builders (NAHB) and the Builders Association of Minnesota (BAM).

Dues

Your dues payment includes your one hundred ninety eight dollar (\$198) membership fee to NAHB, Washington, D.C., and entitles you to the substantial benefits which NAHB provides, including its monthly *Builder* publication which is free to builders and architects and at a reduced rate of \$10 to associates. Your dues also include your one hundred ninety-five dollar (\$195) membership fee to BAM, St. Paul, MN.

NOTE: Contributions to the Central Minnesota Builders Association are not tax deductible as charitable contributions for income tax purposes.

In compliance with the Omnibus Budget Reconciliation Act of 1993, \$84.45 (\$39.60 of NAHB and \$44.85 of BAM) of your 2019 dues are not deductible as an ordinary and necessary business expense.

Membership Privileges

I understand that only members in good standing are allowed the privilege to display the CMBA membership certificate and the CMBA logo. Suspension or termination of membership as a result of failure to maintain the requirements and standards of membership, falsifying information on application, loss of license status, or non-payment of dues may result in a termination of membership benefits.

CODE OF PROFESSIONAL CONDUCT

Each member shall use best efforts in the conduct of its business activities to:

Conduct business affairs with professionalism and skill to provide the best housing value possible through the use of quality materials, construction practices backed by integrity and service, to provide housing of high standards of safety, sanitation and livability.

Comply with all other applicable laws governing licensing, warranty, and building codes.

Conduct all transactions, agreements and dealings with customers, employees, subcontractors, suppliers and regulatory officials free from fraud or deception and comply with requirements of the Minnesota Unfair Trade Practices Act.

Abide by the bylaws, rules and procedures of the Association.

Membership in the Association should not be used by members to avoid problems in their business. Therefore to protect the reputation of the Association, members shall not use membership on a committee or board to advance personal position or attempt to influence action of others.

Maintain insurance as may be required by law, including but not limited to general liability and workers compensation insurance, at a level that is adequate and customary for the business in which the member is engaged.

Enforcement of this provision is initiated by the filing of a written complaint with the Association's Ethics Committee (or other named committee or third-party dispute resolution firm that may be contacted by the Association) concerning a dispute involving the member's business or an alleged violation of the Code.

This Code applies to all corporations, partnerships and other business entities in which the member or a principle of the member has a majority interest.