

APPLICATION FOR MEMBERSHIP



The following information will appear in our directory and in all our records exactly as given. Please give phone number(s), contact person, and addresses as you wish them to be published. All items must be completed and dues submitted before application can be processed.

DATE: _____ STATE OR LOCAL LICENSE # _____

COMPANY NAME: _____

CONTACT PERSON: _____ TITLE: _____
(Person to be listed on roster & receive mailings)

BUSINESS ADDRESS: _____
(street) (city) (state) (ZIP)

MAILING ADDRESS: _____
(If different than above) (street) (city) (state) (ZIP)

PHONE: (____) _____ CELL: (____) _____ FAX (optional): (____) _____

E-MAIL ADDRESS: _____ WEBSITE: _____

HOME ADDRESS: _____
(street) (city) (state) (ZIP)

HOME PHONE: _____ SPOUSE'S NAME: _____

Name(s) of other owner(s) _____

Should other owner(s) also receive the CMBA magazine? _____

Number of employees: _____ Number of years firm has been in business: _____
(include owner)

Products/Services provided: _____

2018 CMBA DUES STRUCTURE

Builders

Gross sales under \$1 million	\$535
\$1 million to \$2.5 million	\$575
\$2.5 million to \$5 million	\$625
\$5 million or more	\$715

Associates

<small>(include owner)</small>	
1 to 10 employees	\$550
11 to 18 employees	\$590
19 to 25 employees	\$640
26 or more employees	\$730

Dues Remitted: \$ _____

To pay by credit card see reverse side.

MEMBERSHIP CLASSIFICATION

BUILDER - Type of Business (A-K) _____

Select up to 3 in order of importance.

Builder Codes

- A Single Family Builder - Speculative
- B1 Single Family - General
- B2 Single Family Builder - Custom
- C Multifamily Builder - Condo/Coop
- D Multifamily Builder/Owner - Rental Units
- E Multifamily Contractor - General
- F Remodeler - Residential
- G Remodeler - Commercial
- H Commercial Builder - Own Account
- I Commercial General Contracting
- J Land Developer
- K Home & Building Manufacturer

Annual Dollar Volume of all Construction/Development

- (1) Under \$1 million
- (2) \$1 million to \$5 million
- (3) \$5 million to \$10 million
- (4) Over \$10 million

Annual Number of Residential Dwelling Units

- (1) 0 units
- (2) 1 to 10 units
- (3) 11 to 25 units
- (4) 26 to 100 units
- (5) 101 to 500 units
- (6) Over 500 units

ASSOCIATE - Type of Business (L-Z) _____

Select up to 3 in order of importance.

Subcontractors and Specialty Trade Contractors

- L Accounting
- M1 Architecture
- M2 Engineering
- M3 Planner or Designer
- N Legal Services
- O Computer Products/Services
- P1 Commercial Banking/Thrift Inst.
- P2 Mortgage Banking
- Q Insurance or Title Company
- R Marketing, Advertising or Public Relations
- S Building Material Manufacturing
- T Property Management
- U Real Estate
- Y Utilities
- Z Other (specify) _____
- W1 Carpentry Work
- W2 Electrical Work
- W3 Masonry, Stone, Tile
- W4 Landscaping
- W5 Plumbing, Heating, A/C
- W6 Roofing, Siding, Sheet Metal
- W7 Painting & Paper Hang.
- W8 Floor Laying, etc.
- W9 Concrete Work
- WA Excavation Work
- WC Land Surveyor
- WD Security Systems
- WZ Other (specify) _____

Retail Dealers/Distributors

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other (specify) _____

Wholesale Dealers/Distrib.

- X1 Appliances
- X2 Building Mat./Lumber
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 Other (specify) _____

(OVER)

Return this application with dues payment to CMBA:

1124 West St. Germain Street, St. Cloud, MN 56301
 Telephone: 320-251-4382 • fax: 320-251-3754 • www.cmbaonline.org • info@cmbaonline.org

Are there any unsatisfied judgments against you and/or your firm? Yes _____ No _____

If company has used another name(s) in the past five years, list name(s): _____

REFERENCES: (Please provide three, email preferred or phone to contact information)

Trade: 1) _____ Email/Phone _____

2) _____ Email/Phone _____

3) _____ Email/Phone _____

Name of CMBA member who encouraged you to join this association. (List of members at cmbaonline.org): _____

_____ This person, company will receive the Spike Credit.

I understand that by providing my fax number(s) on the membership application and signing this form, on behalf of my company/organization, I consent to receive faxes sent by or on behalf of the National Association of Home Builders and the affiliated Builders Association of Minnesota and Central Minnesota Builders Association of which I am also a member. I further represent that I am authorized to give this consent on behalf of my company/organization. I agree to abide by the constitution and by-laws of the Central Minnesota Builders Association to which my membership application is being directed, of the National Association of Home Builders and of the Builders Association of Minnesota, with which it is affiliated. I also agree to adhere to the Code of Professional Conduct set forth by the Association and I authorize the release of information from the references provided:

Signature

Title

Date

I agree to receive the annual ballot of CMBA Board of Directors election via email ___yes ___no I wish to receive via US postal service.

Associate Applicants: Membership criteria states that members must have a primary interest in the building industry. State how your company serves the building industry: _____

To pay by credit card: Visa | MC | Discover | AmEx

Name on card (please print): _____

Expiration Date: ____/____/____ Card Number: _____

Security Code: _____ Card Invoice Address: _____

Email address for receipt: _____

Membership Application

Having formed a favorable impression of the Central Minnesota Builders Association (CMBA), and recognized the need for an organization of this kind, I hereby present my company as a candidate for membership. If accepted, I will observe all by-laws governing the Association and agree to the CMBA Code of Professional Conduct. Each applicant, upon acceptance as a CMBA member also attains membership in the National Association of Home Builders (NAHB) and the Builders Association of Minnesota (BAM).

Dues

Your dues payment includes your one hundred ninety eight dollar (\$198) membership fee to NAHB, Washington, D.C., and entitles you to the substantial benefits which NAHB provides, including its monthly *Builder* publication which is free to builders and architects and at a reduced rate of \$10 to associates. Your dues also include your one hundred ninety-five dollar (\$195) membership fee to BAM, St. Paul, MN.

NOTE: Contributions to the Central Minnesota Builders Association are not tax deductible as charitable contributions for income tax purposes.

In compliance with the Omnibus Budget Reconciliation Act of 1993, \$82.47 (\$37.62 of NAHB and \$44.85 of BAM) of your 2018 dues are not deductible as an ordinary and necessary business expense.

Membership Privileges

I understand that only members in good standing are allowed the privilege to display the CMBA membership certificate and the CMBA logo. Suspension or termination of membership as a result of failure to maintain the requirements and standards of membership, falsifying information on application, loss of license status, or non-payment of dues may result in a termination of membership benefits.

CODE OF PROFESSIONAL CONDUCT

Each member shall use best efforts in the conduct of its business activities to:

Conduct business affairs with professionalism and skill to provide the best housing value possible through the use of quality materials, construction practices backed by integrity and service, to provide housing of high standards of safety, sanitation and livability.

Comply with all other applicable laws governing licensing, warranty, and building codes.

Conduct all transactions, agreements and dealings with customers, employees, subcontractors, suppliers and regulatory officials free from fraud or deception and comply with requirements of the Minnesota Unfair Trade Practices Act.

Abide by the bylaws, rules and procedures of the Association.

Membership in the Association should not be used by members to avoid problems in their business. Therefore to protect the reputation of the Association, members shall not use membership on a committee or board to advance personal position or attempt to influence action of others.

Maintain insurance as may be required by law, including but not limited to general liability and workers compensation insurance, at a level that is adequate and customary for the business in which the member is engaged.

Enforcement of this provision is initiated by the filing of a written complaint with the Association's Ethics Committee (or other named committee or third-party dispute resolution firm that may be contacted by the Association) concerning a dispute involving the member's business or an alleged violation of the Code.

This Code applies to all corporations, partnerships and other business entities in which the member or a principle of the member has a majority interest.

CMBA MEMBERSHIP BENEFITS AND SERVICES

One Membership for 3 Associations; membership with the CMBA also includes full membership with the National Association of Home Builders (NAHB) and Builders Association of Minnesota (BAM).

- ◆ **Builders' Contracts** - CMBA has compiled a book of sample contracts such as pre-contract forms, mechanic's lien notices, and inspection and acceptance. The first set of contracts is available free to CMBA members. Additional sets are available for \$50 each. Free legal advice is provided by NAHB.
- ◆ **Builders Licensing Education** - Builders/remodelers/roofers licensing continued education, over 10 hours free each year. Valuable classes, engaging instructors and free meal.
- ◆ **Insurance Solutions** - The Builders Group (TBG), the largest writer of construction related workers' compensation insurance in Minnesota. General Liability Insurance, members only through Corporate Four.
- ◆ **Lobby Efforts** - Full time lobbyist working at the state, national and local levels.
- ◆ **Discounts** - Wireless service, GM pickups, fuel and more with the National Purchasing Partners and NAHB/Member Advantage.
- ◆ **Free Advertising** - Over \$1500 worth of free advertising from CMBA members (newspaper & radio.)
- ◆ **HomeshowSM** - Exhibit to thousands of customers at the St. Cloud River's Edge Convention Center in March. Advertise in the HomeShowSM/Tour of HomesSM magazine.
- ◆ **Tour of HomesSM** - Builders showcase their homes at the largest open house event in Central Minnesota in March and September. Associates display their products in these new homes and are able to advertise in the Tour of Homes magazine and on the tour website CMBAtour.com and Parade Craze APP
- ◆ **Remodelers Tour of HomesSM** - Builders showcase a remodel project at the Fall open house event in conjunction with the Tour of Homes in September. Associates display their products in these occupied homes and are able to advertise in the Tour of Homes magazine.
- ◆ **Daily Referrals** - Daily referrals via the phone and website.
- ◆ **Membership Meetings** - Network with members at these evening meetings on the second Wednesday of the month.
- ◆ **Sponsor of the Month** - Sponsor a membership meeting and display your product(s) during the membership meeting social hour, front cover recognition in the monthly CMBA magazine and an opportunity to address the members at the meeting.
- ◆ **Remodelers Council** - This organization of remodelers and industry specialists are dedicated to promoting professionalism, excellence and public awareness. Bi-monthly meetings offer education and networking.
- ◆ **Commercial Builders Council** - Networking and education relevant to members' active in or diversifying into non-residential and/or light commercial construction meet bi-monthly.
- ◆ **Sponsorship Opportunities** - Promote your company by sponsoring a CMBA event or Council meeting.
- ◆ **Publications** - Receive the CMBA magazine *On The Level* announcing upcoming events, association activities, and articles pertinent to the building industry. Great advertising rates for - members only.

- ◆ **Mailing Labels** - Receive mailing labels with all CMBA members' names and addresses for just \$100 electronic version \$250. The first set of labels is free to new members upon request.
- ◆ **Professional Logo** - Promote industry professionalism by using CMBA, BAM and NAHB logos in your ads.
- ◆ **Library** - Access to the CMBA library with building industry publications and videos. NAHB has the largest building related library in the world.
- ◆ **Special Events** - Participate in the Family Picnic, Golf Outing and Sporting Clay Shoot in the summer and the Holiday Christmas Party in December. Sponsorships available.
- ◆ **CMBA Committees** - Become involved and create business relationships, cmbaonline.org/about-cmba/committees
- ◆ **CMBA Website** - Consumers looking for a contractor/supplier/subcontractor can find CMBA members on the website www.cmbaonline.org, member websites are linked at no charge; plus an event calendar with online payment.
- ◆ **CMBA Online** - Email updates of coming events, action alerts and opportunities.
- ◆ **Banner Advertising** - Banner ads on cmbaonline.org and CMBAtour.com websites.
- ◆ **Community Services** - CMBA is committed to serving its community.
 Examples are:
 - Anna Marie's Alliance Pet Safe House
 - Tools for Schools - High School Grants
 - Contributions to Habitat for Humanity
 - Donations to the MN food shelves
 - Lake George revitalization
 - Working with area parks departments
 - Home Builders Care Program

More information at www.cmbaonline.org click on Become a Member.

WORKING FOR YOU



CMBA 45 years serving Central MN
Over 400 members– representing 20,000 employees

Three memberships in one

1. Central Minnesota Builders Association (CMBA) - LOCAL
2. Builders Association of MN (BAM) - STATE
3. National Association of Home Builders (NAHB). - NATIONAL

Fighting to protect your business at all levels of government

ISSUES THAT AFFECT BUILDERS ALSO AFFECT ALL SUBS AND SUPPLIERS – FROM MASONRY TO BANKING.

Without the cooperative effort of CMBA, builders would be required to...

- ◆ Award attorney fees to homeowner only, in home warranty disputes
- ◆ Worked with all levels; city, county and state to oppose higher fees
- ◆ Provide employee health care coverage if you have 5 or more employees (successfully changed from 5 to 50)

We are watching...

- Preserving the Mortgage Interest Deduction on your tax return

We recently...

- ◆ Worked with area cities to issue building permits in a timely manner
- ◆ Provided refresher courses for EPA lead certification
- ◆ Offered free continuing education for builders
- ◆ Offered free legal advice at lunch and learn seminars
- ◆ Created new website for members to register for events online
- ◆ Created seven code guides explaining the new energy & building codes
- ◆ Built a pet shelter for Anna Marie through CMBA member involvement
- ◆ Helped repeal State Business to Business taxes
- ◆ Hosted 'Meet the Candidates Social' for members to meet area candidates for elected office
- ◆ Defeated sprinkler mandate in new residential construction over 4,500 sf.



COMMITTEES

Your association needs your involvement! Please review the following committees and check the one(s) that interest you.

— **EDUCATION** – Provides quality continuing education for CMBA members and those in the building industry to keep them abreast of the latest information, technologies and methods in their field, and to maintain their license status. They also oversee the annual scholarships, and working with SCTC and other area schools to educate students interested in the building industry.

Chair: Jenifer Odette, Brandl Motors

— **GOLF OUTING**– Provides an enjoyable golf outing for the CMBA members and their guests.

Chair: Jamie Kuklok, Corporate Connection

— **GOVERNMENT AFFAIRS** – Is charged with creating and maintaining a favorable building environment. To review, monitor, initiate, and react to local, state and national government issues affecting the building industry.

Chair: Will Huston, Westwood Prof. Services

— **HOMESHOW** –The committee coordinates all aspects of the show that provides a vehicle for the members of the association to market their products and services to the public in a professional setting. The event is the primary fundraiser of the association, which generates revenue to market the event and added revenue for the association’s operating budget.

Chair: Tom Albers, Borgert Products, Inc.

— **MEMBERSHIP**–Recruits new members into the association. Develop and implement membership drives to attract and retain members.

Chair: Adam Vee, American Heritage National Bank

— **SPECIAL EVENTS/PROGRAM** – Is charged with organizing the membership meetings and special events, such as the picnic and holiday party, and making them entertaining to increase attendance. Coordinate speakers and social sponsors for the monthly membership meetings and events.

Chair: Mary Jo Schepers, Great River Federal Credit Union

— **SPORTING CLAY SHOOT** – Provides a fun event to shoot sporting clays prior to the hunting season. Great networking day and generates revenue for Tools for Schools Program.

Chair: Chris Hensel, Dovetail Kitchen Designs

— **TOUR OF HOMES** – Plans and promotes the Spring and Fall annual Tour of Homes. Provides a marketing vehicle for the builders to promote remodeling and new home sales and increasing their company’s level of recognition.

Chair: David Werschay, Werschay Homes Inc.

— **OTHER COMMITTEES** – (list your interest)

Your Name: _____

Company: _____

Phone: _____

Email: _____

Please return to Central Minnesota Builders Association
Or online at
cmbaonline.org/about-cmba/committees/

Revised 01/28/2015

CMBA

Money Back Guarantee

**CMBA guarantees
your membership
satisfaction your first year as
a member OR your money back!**

To be eligible you must:

1. Attend at least three General Membership Meetings.
(holiday party and summer picnic do not apply).
2. Join and be active on at least one committee.

Eligibility ends after the first year of membership.

Money back applies only to the amount retained by CMBA, excluding the dues to NAHB and BAM.





FREE *Local* Advertizing – Considerable Value

A Member to Member Benefit - each of the media providers below are CMBA members. They give new members' a media package at NO cost.

Value to Members can be **Double to nearly TRIPLE** the cost of membership.

Only available within the first three months of membership

NEWSPAPER:

St. Cloud Times

- Free client need analysis
- Flight Plan (five ads in one week)

For more details call 320.255.8793

RADIO:

Leighton Broadcasting

- Client marketing study
- 21 free ads on your choice of Lite99, KCLD or KNSI AM

For more details call 320.203.4833

Townsquare Media of St. Cloud

- Your choice of 36, 20 or 18 free ad packages
- Free marketing strategy, client needs analysis
- Take advantage of our “Matching ad offer” within 90 Days of joining CMBA.

For more details call 320-251-4422 and ask for Director of Sales



Membership delivers value for your business and bottom line, and it's a 3-for-1 deal giving your company 3 times the benefits. Read on to hear about the awesomeness that is membership! Bamn.org/join

Top 10 Reasons To Be a Builders Association Member

Number 10. Legislative Wins

Every year the government tries to make changes to the way you do business. That's where we come in. BAM is at the State Capitol and has been for over 35 years. Together we are 1,800 member businesses - which means our voice at the Capitol is strong - and we've successfully fought countless harmful bills over the years.

Number 9. Code Wins

Every three to six years the government gives us a new building code. BAM fights for safe, durable, and affordable housing, and membership ensures a seat at the codes table. We're fighting for you.

Number 8. Legal Protection and Legal Wins

"You can't handle the truth!" (Actually we know you can.) Court decisions impact your business, and just one can radically change your insurance rates or flip the home warranty around. BAM has a legal fund to fight member battles that affect the whole state. Members make decisions about which cases to take on, and we have a darn good track record.

Number 7. Discounts

Cha ching! A cool part of BAM membership is the discounts on stuff you use! Members have access to discounts on fuel at Holiday and office supplies at Office Depot as well as a 22% discount on your Verizon plan. Last year a handful of members received \$35,000 in rebates from Holiday Station Stores alone! In addition to that, BAM's rebate program gives on average \$900 back per year, and we haven't even talked about the perks at your local and national associations! These awesome savings can more than pay for your annual membership. Sold!

Number 6. Quality, Affordable Insurance

Are you covered? The residential construction industry requires special insurance coverage. As a BAM member you have access to high quality, discounted coverage from The Builders Group.

Number 5. Contracts

Don't waste your hard earned money and your precious time creating your company contracts. BAM has it taken care of! We have six quality contract templates available for download for members-only. Drafted by attorneys that specialize in residential construction, and updated when the law changes, these contracts are available in word and pdf so you can download and edit the contracts right on your computer. These contracts are worth over \$10,000. That'll pay for your membership for years to come!

Number 4. Code Guides

When the government puts out a new code, we get the language but they don't tell you HOW to build to it. BAM does. For members only we put together detailed code guides - written by experts - so you know exactly how to build to the new code. This is one of our most popular resources, downloaded the most by members. Make sure you're a member - the new codes arrived in 2015 and the next ones are right around the corner!

Number 3. Win the Information Wars

In addition to discounts, having your back, fighting for you, and providing tools and resources you need to do your job well...BAM membership also means information! We make sure you're in the know! Giving you the deets on what's happening in the industry, at the Capitol, and right here at BAM. We're tweeting, blogging, posting on facebook, emailing, writing white papers, and more.

Number 2. Get In On It

Membership means:

Influence. Make decisions about real issues that affect your business including laws and codes that govern the industry. BAM has several working committees on which members make important decisions and we want YOU!

Leadership Training. Committees, the BAM Board, and the Executive Committee all provide leadership training. Making decisions for 2,000 member businesses takes leadership.

Political education. At the Capitol it's all about politics, and this is not a drill - it's the real deal. It's messy, it's awesome, and one of the coolest parts of being an American. "What can you do for your country?" (and industry)

Networking. Each year BAM holds events drawing statewide attendance giving you the chance to meet new people, learn new things, and grow your business.

And the NUMBER 1 REASON to join the Builders Association of Minnesota is UNITY

Membership means being the voice of the statewide industry at the State Capitol, the regulatory agencies, and in the courts. Band together with us to present a collective voice for a better industry, a better economy, and a better state.

Now... isn't it time you got your BAM membership? [Apply online](http://Bamn.org/join) or with the included application, and there you go!

We can't wait to meet you!



NAHB members enjoy:

- A strong voice in Washington ([Advocacy](#), [Legal Services](#), [BuildPAC](#)) to help you defeat excessive regulations and defend affordable housing initiatives on Capitol Hill, in your state and in the communities where you do business. That puts money and time back in your pocket.
- Critical News and Information through [NAHB Now](#), [Eye on Housing](#), specialty [newsletters](#), social media, alerts and exclusive website content. For more than 70 years NAHB has been the nation's leading source for housing industry information. Up-to-date information, when you want it, how you want it!
- Invaluable Networking Opportunities. With more than 140,000 members from all areas of the housing industry, NAHB is a one-stop networking shop! From local networking receptions and monthly membership meetings to regional trade shows, the [International Builders' Show](#) and special-interest councils, NAHB provides hundreds of ways for you to meet and build relationships with fellow professionals, future customers and suppliers.
- Nationally Recognized Educational Programs that give you the tools to gain an edge in the industry. In our competitive marketplace, differentiation is the key to success and NAHB's nationally recognized education programs offer cutting-edge conferences and course – both in-person and online. NAHB has the curriculum, instructors and prestige to boost your success and increase your profit margins. [Learn more.](#)
- Access to NAHB Expert Advisors who can address your specific business questions. When you become an NAHB member, you get instant access to our distinguished economists, tax specialists, legal research staff, financial experts and regulatory and technical specialists.
- Exposure to the Latest Building Products and Services through direct contact with industry vendors. The [International Builders' Show™ \(IBS\)](#) is a business-building experience like no other.
- Professional Recognition through a multitude of NAHB groups. Members can enhance their professional credibility and visibility by belonging to one of the nation's most highly respected and widely known trade associations. Not sure how to do that? Get involved. Join a committee. Join a council. Attend your membership meetings. Become a Spike. Teach a class. Work on a community service project. Join your colleagues on a visit to Capitol Hill. Do just one of these and you will see that professional recognition comes easy when you get involved!
- Valuable Member Discounts through NAHB's Member Advantage Program. Your membership entitles you to discounts on vehicles, shipping, cell phone plans, computers, car rentals, office supplies and more. NAHB's purchasing power means big savings!

Member Advantage



Every Year Thousands
Save Millions

Put Your NAHB Membership to Work Now.



Money-saving discounts that benefit you, your business, and your family
nahb.org/MA

Buying Power **National Purchasing Partners**
MYnpp.com



Join more than 140,000 industry professionals who are dedicated to the housing industry. Whether you're a multifamily or custom builder, a remodeler or a supplier, NAHB membership provides the tools you need to succeed!